# CLIENT SUCCESS STORY





### WHAT THEY DO

Good Life Companies serves independent financial advisors and financial institutions by providing them with the technology, research, clearing and compliance services, and practice management programs they need to create and grow thriving practices.

#### **PROJECT DETAILS**

SIZE

5,997 RSF

**TYPE** 

Office

## **LOCATION**

16083 SW Upper Boones Ferry Lake Oswego, OR

#### **REPRESENTATION**

Seth Platsman and Clayton Madey represented the tenant.

#### REQUIREMENT

Expanding into the Portland market for the first time, Good Life Companies required 2,500 to 3,000 square feet of office within the I-5 south corridor submarket.

## **CHALLENGES**

Good Life Companies had a very specific buildout request, which limited the ability to find space they could occupy within 30 days. Shortly after identifying the best solution, Good Life Companies realized they needed to expand to 6,000 square feet due to increased interest from other advisors to join their team in the Portland market.

## **CREATIVE SOLUTIONS**

Once Good Life Companies' specific space needs were determined, the best solution was to explore buildings that had multiple vacancies. This allowed them to immediately occupy temporary space while the buildout was completed on their permanent space. We identified a building that had multiple vacancies on the same floor, enabling them to move into their temporary space within the short time frame requirement and closely monitor the construction on their expanded location.

#### **OUTCOME**

Good Life Companies was able acquire the 6,000 square feet they ultimately needed. The negotiation for the larger space created a full floor occupancy for the landlord and a better long-term home for Good Life Companies.

